

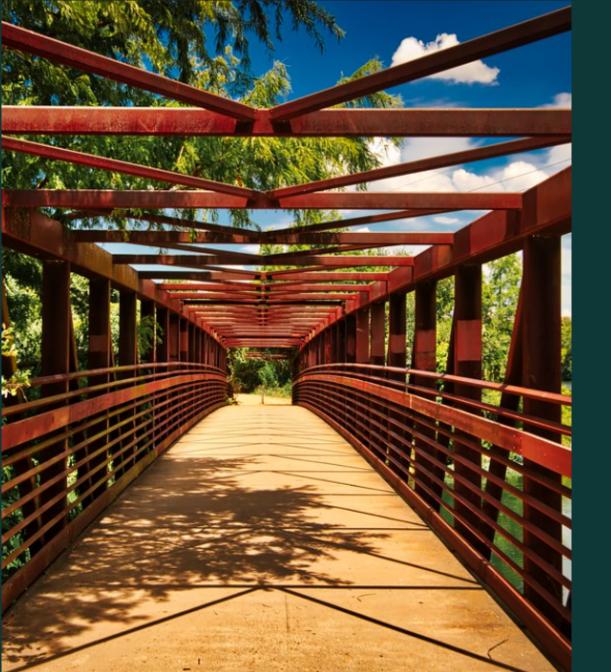
## Finance for the Non-Finance Council Member

Ryan Luetkemeyer, CPA Moss Adams, Senior Manager



## Agenda

- Key Financial Terms to Know
- Important Terms to Understand for the Audit Process
- Understanding Financial Risks to Tribal governments
- Important Matters to Know About Fraud
- Review Important Internal Controls and Best Practices



## Key Financial Terms to Know

#### Key Financial Terms to Understand

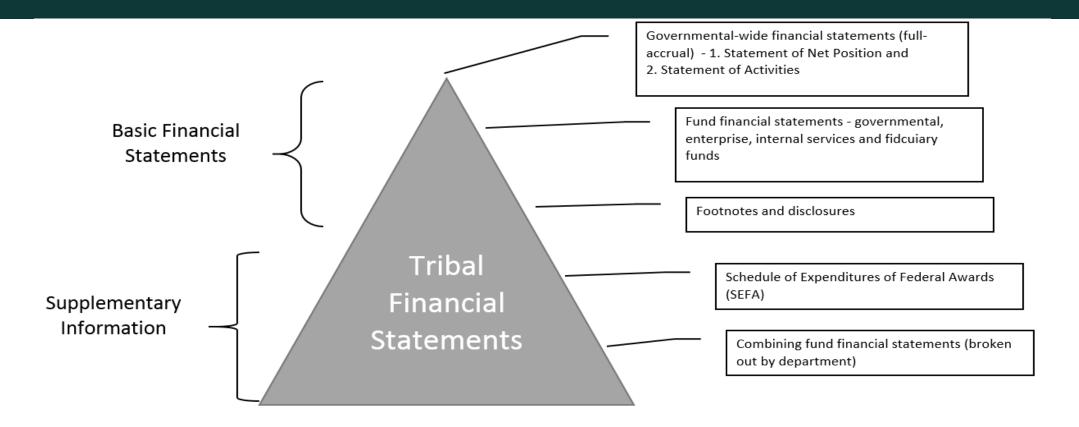
- Important components of Tribal financial statements
  - Statement of Net Position
  - Statement of Activities
  - Fund Financial Statements
  - Schedule of Expenditures of Federal Awards
- What is GAAP
- Audit terms
  - Materiality
  - Audit Findings
  - Opinions
  - Low-risk Auditee

#### Key Financial Terms to Understand

Understand key components of Tribal financial statements:

- What are assets, liabilities, net position (equity), revenues and expenditures?
- Look for deficits in net position (equity)
- Significant long-term debt will rèsult in large amounts of interest expenses
- Review the allocation of expenses by functions
- General government expenses usually equals administration

#### Key Components of Tribal Financial Statements



A management's discussion and analysis (MD&A) and statistical information may be included to provide more financial information to the readers.

## Statement of Net Position - Example

June 30, 2017

Broken out between governmental and business-type activities

Long-term
Liabilities –
Current
and Noncurrent

	Governmental Activities	Business-type Activities	Total
ASSETS:			
Current Assets:			
Cash and cash equivalents	20,783,493	\$ 6,431,682	\$ 27,215,
Cash on deposit with funding agency	819,126		819,
Restricted cash		579,895	579,
Investments	4,805,255	635.028	4,805,
Accounts receivable	2,656,839		3,291,
Internal balances	569,864 507,011	(569,864)	507.
Due from federal and state governments Inventory	507,011	34.020	34.
Prepaids	189,919	34,020	189,
Total Current Assets	30,331,507	7,110,761	37,442,
Noncurrent Assets: Net Pension Asset	3.682.287		3.682.
Assessment fees	3,002,207	374.317	374.
Capital assets not being depreciated	21.864.072	831,224	22,695.
Capital assets, net of accumulated depreciation	26,475,591	19,859,429	46,335,
Total Noncurrent Assets	52,021,950	21,064,970	73,086,
TOTAL ASSETS	82.353.457	28,175,731	110,529.
DEFERRED OUTFLOWS OF RESOURCES:	82.054		82
Deferred charges on refunding	82,054		82,
Deferred outflows related to pension plan obligations TOTAL DEFERRED OUTFLOWS OF RESOURCES	15,767,321 15,849,375		15,767, 15,849,
LIABILITIES: Current Liabilities:			
Accounts payable and accrued expenses	3,190,994	221,115	3.412.
Unearned revenue, assessments, and fees	3,130,334	80.872	80.
Current portion of compensated absences	725.000	35,000	760.
Current portion of bonds and other debt obligations	1,585,000	460,450	2,045
Total Current Liabilities	5,500,994	797,437	6,298,
Noncurrent Liabilities:			
Compensated absences	4.294.428	84.858	4.379.
Unearned revenue, assessments, and fees	1,231,123	332.591	332.
Net OPEB Liability	39.197.000		39,197,
Net Pension Liability	69.473.732		69,473,
General obligation bonds and other debt, net	22,075,012	6,571,301	28,646,
Total Noncurrent Liabilities	135,040,172	6,988,750	142,028,
TOTAL LIABILITIES	140,541,166	7,786,187	148,327,
DEFERRED INFLOWS OF RESOURCES:			
Deferred inflows related to pension plan obligations	10,517,716		10,517,
Deferred inflows related to OPEB plan obligations	2,776,000		2,776,
TOTAL DEFERRED INFLOWS OF RESOURCES	13,293,716		13,293,
NET POSITION			
Net Investment in Capital Assets	25,498,777	14,238,797	39,737,
Unrestricted	(81,130,827)	6,150,747	(74,980,
TOTAL NET POSITION	E (EE 833 DEA)	£ 20.380.644	£ (9#.343
TOTAL RET POSITION	\$ (55,632,050)	\$ 20,389,544	\$ (35,242,

Unrestricted
Net Position

– Look for
deficits

## Statement of Activities - Example

#### Statement of Activities For the Year Ended June 30, 2017

1. Expenses by function netted with revenues

2. Interest expense

3. Transfers between activities

4. Changes in net position (net income)

					m Revenues				nse) Revenu s in Net Posit	i
Functions/Programs:	Expenses	Sen	narges for vices, Fees Licenses	Gr	perating rants and ntributions	Capital Grants and ontributions		evernmental Activities	siness-type Activities	Total
Governmental activities:										
General government	\$ 8,144,022	\$	1,689,365	\$	5,421	\$	\$	(6,449,236)		\$ (6,449,236
Public safety	16,214,772		1,834,694		68,860	26,079		(14,285,139)		(14,285,139
Public works	6,530,032							(6,530,032)		(6,530,032
Public health and assistance	5,938		62,000		3,476			59,538		59,538
Public libraries	1,321,571							(1,321,571)		(1,321,571
Education	39,839,753		332,466		8,973,594			(30,533,693)		(30,533,693
Recreation and senior activities	1,822,960		17,981		18,071			(1,786,908)		(1,786,908
Interest on long-term debt	824,421				517,711			(306,710)		(306,710
Total governmental activities	74,703,469		3,936,506		9,587,133	26,079		(61,153,751)		(61,153,751
Business-type activities:										
Sewer Authority	3,261,790		3,138,371						\$ (123,419)	(123,419
Water Supply Board	1,430,372		1,506,221						75,849	75,849
Smithfield Ice Rink	716,387		709,539						(6,848)	(6,848
School Lunch Program	509,384		350,930		176,704				18,250	18,250
Total business-type activities	5,917,933		5,705,061		176,704				(36,168)	(36,168
Total	\$ 80,621,402	\$	9,641,567	\$	9,763,837	\$ 26,079	_	(61,153,751)	(36,168)	(61,189,919
	General revenues:									
	Property taxes							56,793,959		56,793,959
	Motor vehicle ph							267,710		267,710
	Telephone taxes							279,390		279,390
	Hotel, meals, and							911,374		911,374
	Unrestricted inve	stment	eamings					346,587	35,231	381,818
	Transfers						_	150,000	(150,000)	
	Total general re	venues	and transfer	8			_	58,749,020	(114,769)	58,634,251
	Change in	Net Pos	sition					(2,404,731)	(150,937)	(2,555,668
	Net Position - beg	inning	of year (As R	estate	d)		_	(53,227,319)	20,540,481	(32,686,838

### Governmental Fund Balance Sheet

School

Police

Total

Broken out by the Tribe's major funds

	General Fund			lm	Improvement Bond		Governmental Funds		Governmental Funds	
ASSETS:										
Cash and cash equivalents	\$ 16,590,342	\$	6,469	\$		\$	4,186,682	\$	20,783,493	
Cash on deposit with funding agency							819,126		819,126	
Investments	4,805,255						-		4,805,255	
Taxes receivable, net	2,272,766								2,272,766	
Other receivables, net	248,799		4,096				131,178		384,073	
Due from federal and state governments			100,927				406,084		507,011	
Prepaid expenditures			146,104				43,815		189,919	
Due from other funds	928,088		,610,447		963,157		3,934,826		8,426,518	
TOTAL ASSETS	\$ 24,845,250	\$ 2	,868,043	\$	953,157	\$	9,521,711	\$	38,188,161	
LIABILITIES:										
Accounts payable	\$ 578,867	\$	125,300	\$	94,926	\$	38,145	\$	837,238	
Accrued liabilities	1,027,295		823,160				28,534		1,878,989	
Retainage payable					264,267				264,267	
Due to other funds	6,144,373						1,712,281		7,856,654	
TOTAL LIABILITIES	7,750,535		948,460		359,193		1,778,960		10,837,148	
DEFERRED INFLOW OF RESOURCES:										
Unavailable tax and fee revenue	931.717						110,740		1.042,457	
Unavailable tax and ree revenue	931,717						110,740		1,042,407	
FUND BALANCE:										
Non-Spendable	1,340,454		146,104				43,815		1,530,373	
Restricted	37,625						1,207,670		1,245,295	
Committed	7,835,554	1	.773,479				7,526,368		17,135,401	
Assigned	2,422,816								2,422,816	
Unassigned	4,526,549				593,964		(1,145,842)		3,974,671	
TOTAL FUND BALANCE	16,162,998	1	,919,583		593,964		7,632,011		26,308,556	
TOTAL LIABILITIES, DEFERRED INFLOW OF										
RESOURCES, AND FUND BALANCE	\$ 24,845,250	\$ 2	,868,043	\$	953,157	\$	9,521,711	\$	38,188,161	

Governmental funds show "short-term" assets and liabilities

## Statement of Revs, Exps, and Changes in Fund Balances – Governmental Funds

Revenues – money coming in

Transfers – money (paid) received other funds

Licenses, fees, fines, charges, and assessments 1,046,871 49,963 - 2,189,235 3,28 investment income (loss) 336,043 - 10,544 34 Contributions - 28,713 26,079 77,036 13 State on behalf pension & transportation contributions - 1,933,327 - 1,93	2,307 3,776 5,069 5,587 1,828 3,327 5,069
General property taxes   \$ 56,202.307   \$ - \$ - \$ - \$ 56,202.307     Intergovernmental   2,868.282   5,887,100   - 1,155,394   9,72     Licenses, fees, fines, charges, and assessments   1,046,871   49,963   - 2,189,235   3,28     Investment income (loss)   336,043   10,544   34     Contributions   28,713   26,079   77,036   13     State on behalf pension & transportation contributions   - 1,933,327   1,93     Other miscellaneous   286,856   282,503   - 85,710   65     Contributions   - 1,933,327   1,93     Contributions   - 1,933,327   1,93     Contributions   - 1,933,327	3,776 5,069 5,587 1,828 3,327 5,069
Intergovernmental   2,686,282   5,887,100   - 1,155,394   9,72	3,776 5,069 5,587 1,828 3,327 5,069
Licenses, fees, fines, charges, and assessments 1,046,871 49,963 - 2,189,235 3,28 investment income (loss) 336,043 - 10,544 34 Contributions - 28,713 26,079 77,036 13 State on behalf pension & transportation contributions - 1,933,327 - 1,93 Other miscellaneous 286,856 282,503 - 85,710 65	5,069 5,587 1,828 3,327 5,069
Investment income (loss) 336,043 - 10,544 34 Contributions - 28,713 26,079 77,036 13 State on behalf pension & transportation contributions - 1,933,327 - 1,93 Other miscellaneous 286,856 282,503 - 85,710 65	5,587 1,828 3,327 5,069
Contributions         -         28,713         26,079         77,036         13           State on behalf pension & transportation contributions         -         1,933,327         -         -         1,93           Other miscellaneous         286,856         282,503         -         85,710         65	1,828 3,327 5,069
State on behalf pension & transportation contributions         -         1,933,327         -         -         1,93           Other miscellaneous         286,856         282,503         -         85,710         65	3,327 5,069
Other miscellaneous 286.856 282.503 - 85,710 65	5,069
TOTAL REVENUES 60,558,359 8,181,606 26,079 3,517,919 72,28	
	,963
EXPENDITURES:	
Curent:	
	3.436
Public safety 10,618,659 - 555,731 11,17	
	7,755
1	5.938
	1.571
Education 234.830 37.648.549 - 1.058.472 38.94	
	7.739
	260
Debt Service:	
	3,400
	7,191
Capital:	
	3.419
TOTAL EXPENDITURES 31,042,683 38,147,546 3,069,176 3,340,545 75,59	,950
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	
BEFORE OTHER FINANCING SOURCES (USES) 29,515,676 (29,965,940) (3,043,097) 177,374 (3,31	5,987)
OTHER FINANCING SOURCES (USES)	
Issuance of bonds 6.075.000 - 6.07	5.000
Premium from issuance of bonds - 429,320 - 42	320
Transfers in 1,404,594 30,702,808 - 177,329 32,28	.731
Transfers out (30,880,137) - (1,254,594) (32,13	(.731)
TOTAL OTHER FINANCING SOURCES (USES) (29,475,543) 30,702,808 6,504,320 (1,077,265) 6,65	,320
NET CHANGE IN FUND BALANCES 40,133 736,868 3,461,223 (899,891) 3,33	3,333
FUND BALANCE BEGINNING OF YEAR 16,122,865 1,182,715 (2,867,259) 8,531,902 22,97	1 222
10,122,000 1,102,710 (2,007,209) 6,031,902 22,97	,223
FUND BALANCE AT END OF YEAR \$ 16,162,998 \$ 1,919,583 \$ 593,964 \$ 7,632,011 \$ 26,30	1.556
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Expenditures – money paid

Change in fund balance – "net income"

## Schedule of Expenditures of Federal Awards (SEFA)

Federal

Grantor/

\$ 3,454,265

SEFA shows expenditures of all programs of federal money

Total could impact whether you have an audit or not >\$750,000

	CFDA	Grantor/ Grant Award		Federal
Federal Grantor/Pass Through Grantor/Program Title	Number	Number	Ex	penditures
U.S. Department of Interior				
Direct Programs				
Consolidated Tribal Government Program	15.020		\$	535,700
Social Services Program	15.025			52,979
Indian Child Welfare Act - Title II Grants	15.144			72,225
Roads Maintenance	15.033			26,709
Johnson O'Malley Program	15.130			8,676
Total U.S. Department of Interior				696,289
U.S. Department of Health and Human Services				
Direct Programs				
Special Programs for the Aging - Title VI. Part A,				
Indian Programs - Grants to Indian Tribes				
(Title VI Elderly Nutrition)	93.047		\$	69,550
Substance Abuse Treatment Grants	93.441			108,645
Community Health Representative	93.441			41,729
Consolidated Health	93.441			2,124,136
Special Diabetes Programs for Indians	93.237			50,433
Headstart	93.600			83,693
Child Care and Development	93.575			1,270
Child Welfare Services	93.645			4,211
IHS- Sanitation Facilities Construction Program	93.445			-
Total Direct Programs				2,483,669
Pass-through Texas Department of Agriculture	_			
Summer Food Service Program for Children	10.559	75V8003	\$	7,907
Child & Adult Care Food Program- Child Care Centers	10.558	75V8003		57,784
USDA - NRCS				43,952
Total passed through Texas Department of Agriculture			\$	109,643
U.S. Department of Homeland Security				
Pass-through Texas Department of Homeland Security	_			
Operation Stonegarden	97.067	09-48902-01	S	164,664

Total expenditures of federal awards

SEFA heavily scrutinized by the federal government





## Generally Accepted Accounting Standards (GAAP)

### GAAP for Tribes – THE BASICS

- GAAP = Generally Accepted Accounting Principles
- GAAP are a set of guidelines
- GAAP tells accountants what should be included in the financial statements
- GAAP establishes a level playing field so that all companies account for transactions and report in a similar fashion
- Two primary GAAP Standard Setters
  - GASB GAAP for governmental entities This is what you follow
  - FASB GAAP for commercial companies

### GAAP for Tribes – THE BASICS

- The AICPA Code of Professional Conduct, Appendix A, names the GASB as the body with the authority to establish accounting principles for state and local governments (including Tribal governments and their Casinos).
- The hierarchy of GAAP for governments is set forth in **GASBS No. 76** (Exhibit **1-2**).
- For state and local governments, GASB pronouncements take precedence over standards set by any other organization.
- GASBS No. 62 codifies pre-November 30, 1989 accounting and reporting requirements contained in FASB and AICPA pronouncements that are applicable to state and local governments, modified, as appropriate, for governments.

### **GAAP** Resources

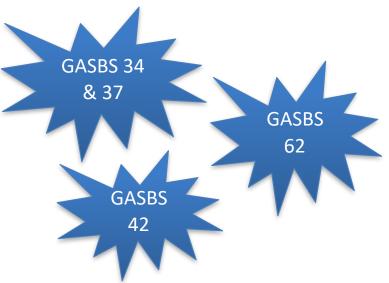






















# Understanding the Audit Process and Key Terms

### The Role of the External Auditor

• Licensed by the States, regulated by federal and state government and the AICPA (American Institute of Certified Public Accountants)

- Independent, unbiased, nonpolitical
- Responsibility to all users of the financial statements

## The Auditor's Report

- Are the financial statements "fairly stated" and "materially" correct?
- MATERIALITY
- Technical definition: "Information is material if its omission or misstatement could influence the economic decisions of users."
- Plain English: Information is material if it is big enough for the typical user to care.

## The Auditor's Report (page 1)

#### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the businesstype activities, each major fund, and the aggregate remaining fund information of the

as of and for the year ended December 31, 2018, and the related notes to the financial statements, which collectively comprise the Pueblo's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Pueblo's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Financial statements are Management's responsibility

Auditor's responsibility is to express an opinion of reasonable assurance that the financial statements are free of material misstatement

Auditors use judgment & sampling – auditors do not test everything

## The Auditor's Report (page 2)

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Pueblo as of December 31, 2018, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Unmodified Opinions – highest level of assurance

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and the statement of revenues, expenditures and changes in fund balances – budget to actual – general fund, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Matters – Required Supplementary
Information

## The Auditor's Report (page 2)

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial statements. The combining financial statements of the nonmajor governmental funds, the fund and investments by tiers are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining financial statements of the nonmajor governmental funds, the

Casino fund and investments by tiers are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining financial statements of the nonmajor governmental funds, the and Casino fund and investments by tiers are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Matters – Other Information – Combining Financial Statements



## Auditor's Report -Understanding Audit Findings



## Other Auditor's Reports (Governments)

GAGAS Report on *Internal Control Over*Financial Reporting and on Compliance
and Other Matters

Report on Compliance with Requirements
That Could Have a *Direct and Material*effect on Each Major Federal Program
and on Internal Control over Compliance
in Accordance with OMB Uniform
Guidance

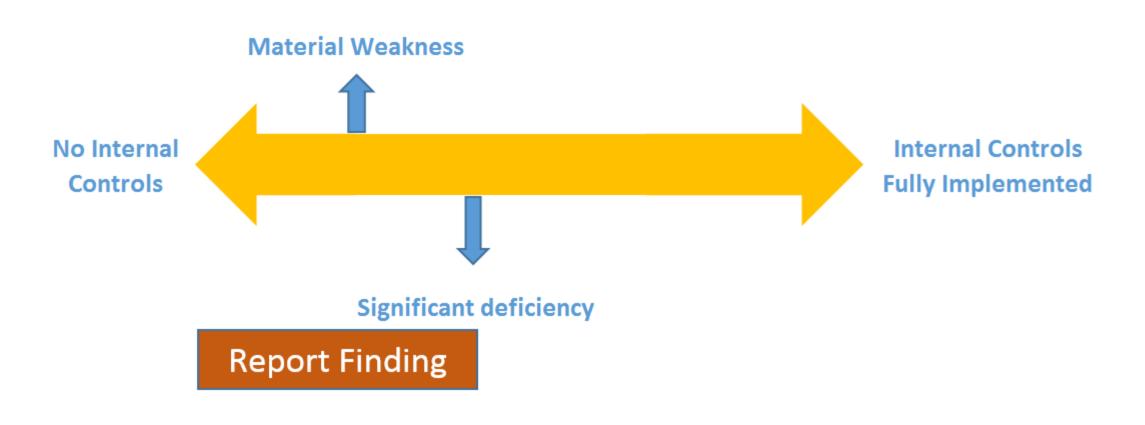
- Financial Reporting Findings
  - Internal Controls,
     Compliance over FCR

- Federal Program Findings
  - Internal Controls,
     Compliance over Major
     Programs

## Audit Findings - Deficiencies in Internal Controls

- A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis.
- A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Tribe's financial statements will not be prevented, or detected and corrected, on a timely basis.
- A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance

## Deficiencies in Internal Controls - Spectrum



## Audit Findings - Noncompliance

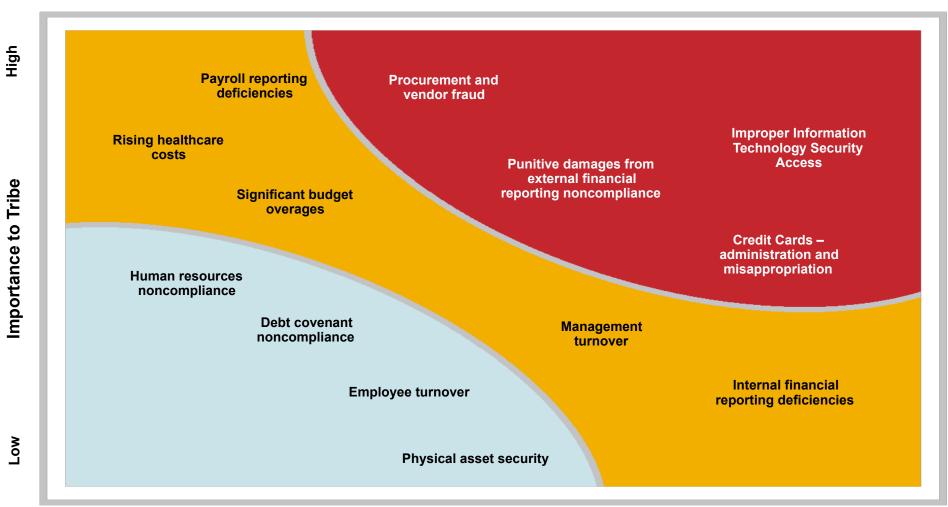
- Fraud and noncompliance that has a material effect to the provisions of laws or regulations
- Noncompliance with the provisions of grants and agreements that has a material effect to the financial statements
- Abuse that is material, either quantitatively or qualitatively
- Noncompliance with federal statutes, regulations, or the terms and conditions with federal awards of major programs
- Known questioned costs or likely questioned costs of major programs that exceed \$25,000





## Financial Risks of Tribal Governments

## Tribal Financial Reporting Risks



Low

**Probability of Noncompliance/Loss of Assets** 

High

### Conditions That Increase Risk

- Lack of segregation of duties
- Too much personal or implied trust
  - Approval of documents without review
  - Lack of verification after system posting
  - Lack of reconciliations
- Lack of proper follow-up
- Weak or Lack of internal controls
  - Cash, Purchasing, etc.
- Lack of knowledge of policies and procedures



#### Weak Internal Controls Increase Risk Through...

- Business Interruption system breakdowns or catastrophes, excessive re-work to correct for errors.
- Erroneous Management Decisions based on erroneous, inadequate or misleading information.
- Fraud, Embezzlement and Theft -by management, employees, customers, vendors, or the public-at-large.
- Statutory Sanctions- penalties arising from failure to comply with regulatory requirements, as well as overt violations.
- Excessive Costs/Deficient Revenues expenses which could have been avoided, as well as loss of revenues to which the organization is entitled.
- Loss, Misuse or Destruction of Assets -unintentional loss of physical assets such as cash, inventory, and equipment.

## Information Technology Risks

- Cybersecurity attacks
- Unlocked windows
- Misconfigured systems
- Missing patches
- Antivirus out-of-date
- Email phishing
- Vendor backdoors
- Spyware

- Systems not monitored
- Unnecessary protocols
- Poorly defined procedures
- Stolen credentials
- Poor password protection
- Poor Disaster Recovery
- Violations not reported





## Important Matters to Know About Fraud

### The Fraud Environment

#### **OPPPORTUNITY**

I'll take the cash from the deposit, write-off the A/R as bad debt...I can work around the controls

#### **INCENTIVE**

How will I pay my bills? Kids need.... I want ....



#### RATIONALIZATION

I deserve a raise...
I work long hours..
I should have been
promoted..
I'll pay it back...

## Fraud – The Other Employee Benefit

### REPORT TO THE NATIONS 2018 GLOBAL STUDY ON OCCUPATIONAL FRAUD AND ABUSE IN GOVERNMENTS



Every government loses at least 5% of their revenues to fraud

16% of all cases in this report represent fraud in government

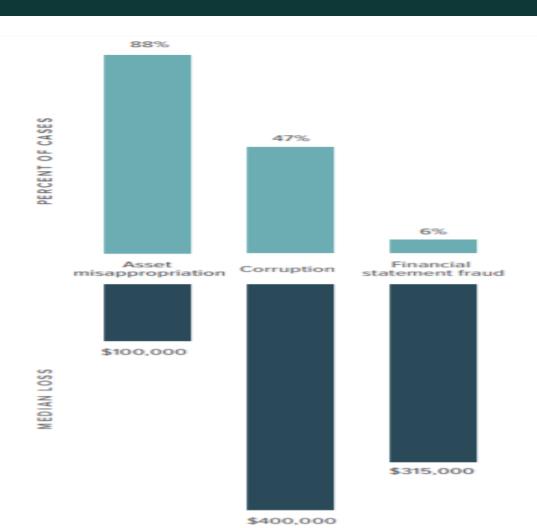
Took 18 months on average to detect fraud scheme in govt

## Fraud – The Other Employee Benefit

**Asset misappropriation** is still the **most common form** fraud and "Cash Schemes" are the **most common** type of **asset misappropriation**. Also includes embezzlement manipulating accounts or creating false invoices.

**Corruption** is fraud undertaken by a person entrusted with a position of authority and includes **bribery and embezzlement**. **Political corruption** occurs when an office-holder or other governmental employee acts in an official capacity for personal gain.

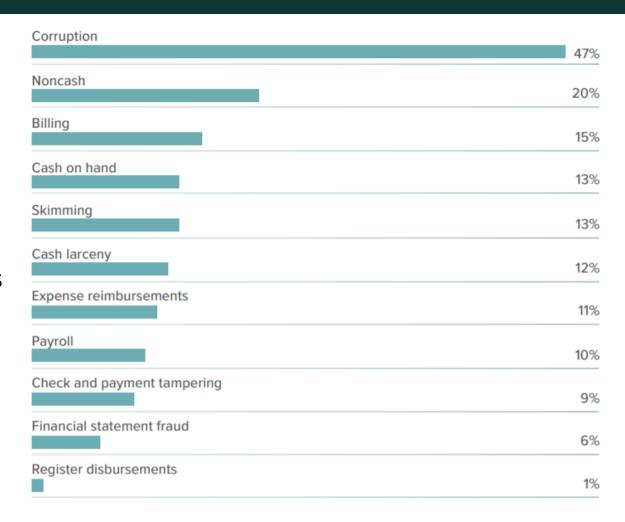
**Financial statement fraud** is the deliberate misrepresentation of the financial condition of a government accomplished through the intentional misstatement or omission of amounts and disclosures in the financial statements to deceive financial statement users.



## Fraud – The Other Employee Benefit

What are the most common occupational fraud schemes in government agencies?

Note: Since asset misappropriation is by far the most common, the report broke that out into subsections

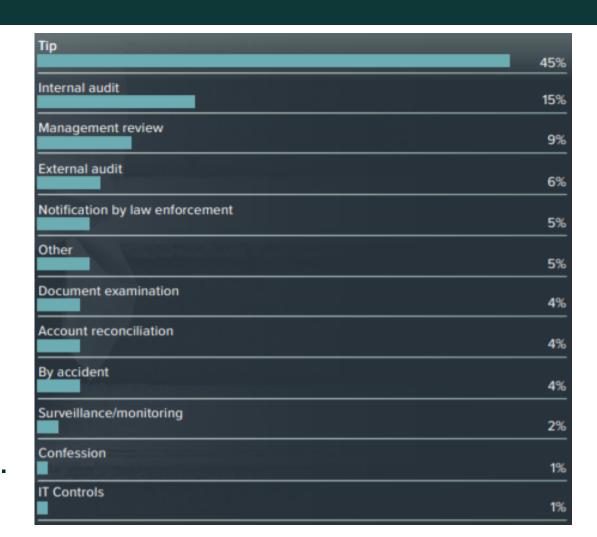


# Fraud – The Other Employee Benefit

How is occupational fraud initially detected in government agencies?

Government fraud cases were discovered by "Tips" than in the next six detection methods combined.

Implementing hotlines—66% of cases were detected by tip when a hotline was in place, compared to 34% in government organizations without one.



# Examples of Fraud

#### **Examples of Fraud Risks at Tribes**

- False invoicing
- Credit card misuse
- Manipulations in the procurement process (procuring low quality items, receiving kickbacks for referring contract work)
- Theft and skimming (e.g. removing and selling inventory, cash, consumables, or information, fraudulent acceptance of goods and services, and receiving compensation without reporting transactions)
- Fraudulent expenditure claims (e.g. using false receipts to claim travel and accommodation allowances)

- Theft of assets or inventory
- Financial statement fraud
- Stealing cash on hand
- Check and payment tampering
- Expense reimbursement fraud
- Per capita payment processing
- Billing manipulation
- Insurance claim fraud
- Construction change orders/overbilling
- Grant fund fraud
- Corruption
- Payroll fraud (e.g. adding fake employees to the payroll or claiming overtime for hours not worked).





# Best Practices for Internal Controls

# **Examples of Internal Controls**

#### **Examples of Internal Controls at Tribes**

- Establishing an anonymous fraud reporting hotline
- Segregating duties (recording, handling and authorizing)
- Those charged with governance approving large transactions
- Surprise audits
- Creating an internal audit department
- Rotating job duties
- Mandatory vacations
- Establishing anti-fraud policies
- Fraud training for employees and managers
- Establishing a code of conduct

- Conduct periodic inventory of assets
- Performing monthly reconciliation of accounts
- SOC 1 of third party administrators
- Construction project oversight
- Establishing IT automated controls
- Oversight from more than one department
- Tone at the top
- Periodic budget to actual variances
- Pre-employment background checks
- Limiting access to bank accounts and wire transfers
- Providing rewards to whistleblowers
- Separating human resource and payroll activities

# Management's Role... ...in Risk and Control

#### General Expectations

- Clarity in objectives and program parameters
- Identify and manage risks
- Design, implementation and maintenance of the control structure within business processes
- Contribute direction to identify, prioritize and review risks and controls
- Remedy control deficiencies
- Periodically,
  - review results, reassess risks, test controls
  - -confirm key controls are implemented and effective
  - -maintain documentation to support this assessment



## Why Controls Do Not Always Work

- Inadequate knowledge of policies or governing regulations. "I didn't know that!" "The rules were unclear."
- Inadequate segregation of duties. "We trust 'A' who does all of those things." "Senators approve their own expenses."
- Inappropriate access to assets. Passwords shared, cash not secured...
- Form over substance. "You mean I'm supposed to do something besides initial/sign it?"
- Control override. "I know that's the policy, but we do it this way." "Just get it done; I don't care how!"
- Inherent limitations. People are people and mistakes happen. You cannot foresee or eliminate all risk.

#### **8 Best Practices For Tribes**

1. "Tone at the Top." "A Tribe needs to have a culture of communication. Top management and council should have an open-door policy and proactively communicate the importance of ethical behavior.

#### 2. Segregation of Duties

Separates those who have access to the certain processes within the Tribe from those responsible for record keeping.



## 8 Best Practices For Tribes

- 3. Whistleblower Policy and Hotline
  Have a process in place for employees to
  anonymously report suspected fraudulent activity
- 4 & 5. Rotation of Personnel and Mandatory Vacations
  These two go hand in hand. The reason: often times
  in a Tribal government, fraud is perpetrated by an
  employee who is "super helpful" and single-handedly
  takes care of everything.

Rotation of personnel also helps in cross-training



## **8 Best Practices For Tribes**

#### 6. Reconciliation and Review Process

Every Tribe should have a standard reconciliation and review process in place

# 7 & 8 Setting of Accounting System Privileges, and Reviewing and Adjusting Access Levels

Payroll employees do not need access to accounts payable. Accounts receivable employees do not need access to employee records



# Q&A



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